Cobblestone Capital Advisors, LLC (CCA) is registered with the Securities and Exchange Commission as an investment adviser. Brokerage and investment advisory services and fees differ, and it is important for retail investors to understand the differences. There are free and simple tools available to research firms and financial professionals at *Investor.gov/CRS*, which also provides educational materials about broker-dealers, investments advisers, and investing.

CCA offers investment advisory services to retail investors. These services include portfolio management for individual What separately-managed accounts and privately offered pooled investment vehicles sponsored by us or third-parties, financial investment planning and family office services. services and For separately-managed portfolios, we manage individually tailored investment accounts and monitor those accounts on advice can a continuous basis. These services are offered as part of your standard services. you provide me? If you select discretionary portfolio management, we will accept discretionary authority to determine which securities and the amounts of securities that are to be bought or sold for your account(s) until you terminate this authority by notifying us in writing. You may impose reasonable limitations on this discretionary authority and change/amend these limitations as desired by notifying us in writing. We will exercise the discretionary authority you grant us any time we decide to change the holdings in your account in accordance with your outlined investment objectives. You make the ultimate decision regarding the purchase or sale of investments when a non-discretionary portfolio management service or portfolio consulting service is selected. We do not make available or offer advice with respect to proprietary products only. However, we do offer accredited investors the ability to invest in private pooled investment vehicles sponsored and/or managed by our firm. We will mostly invest client accounts in individual equity and fixed income securities, exchange traded funds and mutual funds. We have a minimum account size requirement of \$500,000 for portfolio management services. Certain comprehensive planning services are available with \$1.5 million or more of assets under management. Minimum annual fees may apply to certain family office clients. When we provide investment advice to you regarding your retirement plan account or individual retirement account, our firm is a fiduciary within the meaning of Title I of the Employee Retirement Income Security Act and/or the Internal Revenue Code, as applicable. Please see our Form ADV Part 2A, Item 11 for additional information. More detailed information about our services can be found in our Form ADV Part 2A, including Item 4 and Item 8, which is posted on our website and on the Investment Adviser Public Disclosure website https://www.adviserinfo.sec.gov/IAPD/default.aspx. You are encouraged to ask a financial professional and start a conversation with the following additional questions: Conversation Given my financial situation, should I choose an investment advisory service? Why or why not? Starter How will you choose which investments to recommend to me? What is your relevant experience, including licenses, education and other qualifications? What do these qualifications mean? What fees will I The specific way and amount of advisory fees charged by CCA are established in your written agreement. pay? The annual fee for portfolio management services will be based on the amount of assets under management in accordance with the following fee schedule: Assets in client account(s) Annual fee rate \$0 to \$1,500,000 1.00% \$1,500,001 and above 0.75% Management fees are directly debited from client accounts (unless agreed otherwise) quarterly in advance at the beginning of each calendar quarter based upon the value (market value or fair market value in the absence of market value), of the client's account at the end of the previous quarter. We typically do not charge financial planning or family office fees from clients whose portfolios we manage. Fees paid by the private pooled investment vehicles and its investors are a combination of a management fee and an incentive allocation fee, which is a form of a performance-based fee, and are described in detail in each fund's offering documents. Our fees are exclusive of brokerage commissions, transaction fees, and other related costs and expenses that you incur. You may incur charges imposed by custodians, brokers, and other third parties such as fees charged by managers, custodial fees, account maintenance fees, product-level fees, deferred sales charges, odd-lot differentials, transfer taxes, wire transfer and electronic fund fees, and other fees and taxes on brokerage accounts and securities transactions. Mutual funds and exchange traded funds also charge internal management fees or distribution fees, which are disclosed in a fund's prospectus. Such charges, fees, and commissions are exclusive of and in addition to our fees. The more assets there are in your advisory account, the more you will pay in fees, and our firm may therefore have an incentive to encourage you to increase the assets in your account. You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amounts of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. More detailed information about our fees and other costs can be found in our Form ADV Part 2A, including Item 5 and Item 6. You are encouraged to ask a financial professional and start a conversation with the following additional questions about the Conversation impact of fees and costs on investments: Starter Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?



What are your When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the legal obligations same time, the way we make money creates some conflicts with your interests. You should understand and ask us about to me when these conflicts because they can affect the investment advice we provide you. Here are some examples to help you acting as my understand what this means. investment The more assets there are in a client's advisory account, the more a retail investor will pay in fees, and our firm may adviser? How therefore have an incentive to encourage the retail investor to increase the assets in his or her account or to engage else does your in riskier investment techniques to increase the account size. firm make money Our firm and/or affiliates sponsor and receive advisory and performance-based compensation from the private pooled and what investment vehicles we manage. Such compensation may create an incentive for our firm to recommend investments conflicts of in the vehicle, dedicate more time and resources to the management and/or administration of these accounts, and/or interest do you make investments that are riskier or more speculative than might be the case in the absence of an allocation based have? We pay referral fees to our employees for referring advisory clients to our firm. Payment of referral fees creates a conflict of interest because such referrals may not be unbiased and, at least, partially driven by a financial incentive. If we recommend that a client roll over retirement plan assets into an account to be managed by us, such a recommendation creates a conflict of interest if we will earn an advisory fee on the rolled over assets. No client is under any obligation to roll over retirement plan assets to an account managed by us. The benefits we receive through participation in programs administered by custodians/brokers selected by you may depend upon the amount of transactions directed to, or amount of assets custodied, and may benefit you or us exclusively. Such benefits may include research, idea generation and trading support tools and personnel. More detailed information about our conflicts of interest can be found in our Form ADV Part 2A, including Item 5, Item 6, Item 10, Item 12 and Item 14, which is posted on our website and on the Investment Adviser Public Disclosure website https://www.adviserinfo.sec.gov/IAPD/default.aspx. Conversation You are encouraged to ask a financial professional and start a conversation with the following additional questions regarding conflicts of interest: starter How might your conflicts of interest affect me, and how will you address them? How do your Our financial professionals are compensated based on a combination of some or all of the following factors: profit distributions, financial base salary, discretionary bonus, assets under management serviced by an employee, assets under management brought to professionals the firm by an employee, incentive compensation based on client portfolio performance, carried interest received by an make money? affiliate. Discretionary bonus may, in part, be determined by overall job performance. Depending on the specific employee's compensation structure, additional assets under our firm's management and management fees paid by clients may result in direct or indirect increase in that employee's overall compensation, including, but not limited to, discretionary bonus, if any. No. You may visit Investor.gov/CRS for a free and simple search tool to research us and our financial professionals. Do you or your financial professional have legal or disciplinary history? You are encouraged to ask a financial professional and start a conversation with the following additional questions about Conversation starter the financial professional's disciplinary history: As a financial professional, do you have any disciplinary history? For what type of conduct? Additional You can find additional information about our investment advisory services in our Form ADV Part 2A or on our website at Information https://www.cobblestonecap.com/. You may request up-to-date information and/or a copy of our relationship summary by calling (585) 473-3333. Conversation You are encouraged to ask a financial professional and start a conversation with the following additional questions about contacts and complaints: starter Who is my primary contact person? Is he or she a representative of an investment adviser or a broker dealer? Who can I talk to if I have concerns about how this person is treating me?

